

# Patent Policy with Information disclosure

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## **Abstract**

This paper reexamines patent policy under sequential innovation with information disclosure. When innovation is sequential the party which successfully developed the first innovation has advantage in the discovery of the second innovation. In this case, the timing of the following innovation being find out, not only depends on the amount of the investment in R&D, but also depends on the knowlege of the first innovation. Patent office has to adjust the policy under different level of information disclosure of the first innovator to reward the initial innovation and to encourage the sequential innovation. We find internal solution for the patent policy when there is information disclosure.

Keywords: Information disclosure, Sequential Innovation, Patent policy

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## **Introduction**

Knowlege of the foundational technology is very important to the innovator for the development of the commercial application of this foundational innovation. The more details the innovators know about the foundational technology, the easier the discovery of the application innovation is. Most of the foundational technologies have no stand alone value. For example, pharmaceuticals develops with bioengineering techniquies do not make profit

by just holding the patents on those techniques, until those techniques apply into special drugs or applications and being sold to the public.

In this paper, we will examine optimal patent policy with patent race for the application innovation under the situation that information disclosure has been taken into account. In the literature, patent policy is usually composed of breadth and length. The patent's length is the life time of a patent. The patent's breadth somehow characterizes the extent to which a subsequent innovation has to be different to be patented. Patent office gives the innovator exclusive right of use the new innovation for the life time of the patent. In these days, the speed of new innovation is very fast, new innovations come out everyday. When the new innovation comes out, the actual life time of a patent is ended, although the life time of the patent are still valid. In this paper, we will introduce a new element which will affect patent policy and has not been studied in the literature—degree of information disclosure. When the foundational innovation is found in the industry, there possibly will be an application innovation coming out from it, which will bring surplus to the society. The problem comes from this phenomenon is that how could the social planner reward the party who discover the foundational innovation as its stand alone value is zero before the application innovation comes out? How could the social planner encourage development of the application innovation that based on this foundational innovation? The most important feature that patent office can award the innovator is patent breadth footnote. But how much to reward to the owner of the foundational innovation? The only way to encourage further research based on this foundational innovation is to let public know it. But how much details to release to the public? So, In this paper we will examine how does the patent policy is affected by the information disclosure.

The concept of information disclosure is particularly important when innovation is sequential. Because the application innovation based on it, and the owner of the foundational innovation has a strong advantage of finding the application. By mastering the whole detail of the foundational innovation, he can develop application innovations faster than his competitors. He could, in an extreme scenario, become the only innovator who be able to

develop further innovations. Without disclosure of information, the benefit of the foundational innovation will be mitigated with the delay of discovery of the application innovation. By allowing competitors to know somehow of the new idea, we preserve certain level of competition among them over R&D, thus to maximise the total return to the society. What does information disclosure represent in the reality? It could be the decision of patent office as part of the patent policy. For example, whenever the patent office receive a new application for patent protection, it will examine the application to see if there is an existing application which has the same feature as this new application. In this case, they will public some details of the application for certain time. If one think his or her existing patent is infringed by this application, he should come forward to the patent office, and patent office will decide if it is true. In this situation, we can interpret how much details that the patent office is going to public is the level of information disclosure. It also could be firms decision. The holder of the foundational innovation has the right to disclose whatever detail it want to the public about its innovation to maximising its expecting profit. Just like Linux, the company prefer to open up the source code to the public.

We are going to use forward protection to measure the award to the innovator of the foundational innovation.. It is a way of define the breadth of the patent. In the literature, some authors define the breadth as forward protection, under the situation where the application innovation will dissipate the rent from the foundational innovation. The idea in this paper is that the application innovation creates value for the foundational innovation. If an foundational innovation inspires the research of the application innovation, patent office will guarantee that some revenue creates by the application innovation goes to the owner of the foundational innovation. How much that the value is created by the application innovation should go to the finder of the foundational innovation is what we mean by forward protection in this paper. This implicitly requires that the use of an application innovation is perfectly observable. Such an assumption is possibly acceptable in a context where this foundational innovation is necessary for the application innovation to be found out. Therefore where the existence of application innovations is a proof in itself of having used the foundational

innovation footnote . Asking how to award the discover of the foundational should be allowed goes back to questioning the need for strong or weak forward protection. This has received much attention in the literature. When innovations are build on some the initial innovation, or when an innovation can be used and comercialized through different applications, there is a risk of rent dissipation. The first innovator's profits may vanish as the second generation innovations appear or as applications develop. In Green and Scotchmer (1995), and Scotchmer (1996), the importance of a strong forward protection is well illustrated. In this paper, Green and Scotchmer argue that first-generation innovator should be given strong forward protection so that will encourage second-generation innovation. A strong forward protection can be achieved via broad patents (making further innovations difficult to patent). Alternatively, licencing agreements can substitute patents for second generation innovations. This is not the purpose of the forward protection in this case, as the foundational innovation has no value, it creates only value through the application innovation. Hence, there is no initial rent. Forward protection is only a tool of reward the discovery and indeed affect the innovation decision, how much award that the initial innovator will get depends on how good this foundational innovation is or how much value that the application innovation comes from it worthy. As demonstrated in Chang (1995) and Denicolo (2000), strong forward protection can also discourage investment for further innovations. In this case, the division of profits among initial innovator and the application innovator ( initial innovator could also be application innovator) is not the way of spreading the foundational innovation in the economy and encourage innovation. As it is shown in the cited papers, it is impossible to get rid of investment distortions in both period at the same time. But under the situation in this paper, we don't have problem of this investment distortions according to forward proteciton. In this paper, we only focus on the patent policy when erhe is one stage patent race, race for the application innovation. We dont need to worry about the investment for the foundational innovation. The argument we can give here is , the foundational innovation could be a sudden discover. For example, a great idea come form a fun of computer. Or it could be a state funding project, or university funding project.

What we study here is how to use patent policy to encourage the application and reward the innovator of the foundational innovation. None of the papers cited above extend the patent's characteristics to the possibility of information disclosure. In this paper, we are going to extend the patent policy to where there is a foundational innovation and possibility of information disclosure.

The information disclosure stimulates R&D effort in the whole industry, while the forward protection reward the innovator of the foundational innovation. In this paper, the more information disclosed to the public, the easier the public will find a new innovation based on this new idea. The other characteristic is that the party who discovers the foundational innovation can not get any award unless there is someone (someone also including itself) turns this foundational innovation into an application innovation, in this case the more valuable the application innovation is the more rewards that the founder of the foundational innovator will get.

The model considered is simple. There is an incumbent and free entrance. Incumbent owns the foundational innovation, what we mean by incumbent is that it is the incumbent in R&D. Firms (incumbent and free entrance) race to obtain patents for innovations which need the foundational innovation. On the market, assumed free entry drives the entrant's expected profit is zero. Thus, without an application innovation, the foundational innovation brings no value to the firm and consumers. The model intends to incorporate the following features. First, we assume that there is no stand alone profit of the foundational innovation. Second, the application innovation has to be based on the foundational innovation. Third, incumbent has advantage in the R&D of the application innovation.

Despite the simplicity of the model, the resolution is tedious. The organization of the paper is the following. First, we present the model. Then, we characterize the optimal patent policy. After that we discuss information disclosure and remark the conclusion.

## **The Model**

We consider a simple model with one incumbent and free entrance (firm  $i$  and firm  $e$ ). Incumbent has found out a foundational innovation which cannot be sold public and is of no

value except for the further innovation. Once the incumbent has this foundational innovation, the patent office decides on the patent policy to reward the incumbent by encouraging firms to use this new idea to create further innovation which can bring commercial value to the firm and social value to consumers. If other firms find this application innovation which is based on it, they should pay some portion of the value that the new innovation brings to them to the incumbent. Incumbent and entries non-cooperatively on the investment effort per period in R&D. Time (denoted by  $t$ ) is continuous in each period. Let  $h_i$  ( $i = i, e$ ) represent the effort invested in R&D per unit of time. To fix ideas, you can consider that both firms decide on how much to spend monthly on R&D and spend the same amount per month until one finds an innovation.

The foundational idea is automatically patented (as the beginning of the game). Then the patent office decides on the patent policy which involves the forward protection  $\beta \in [0, 1]$ . The forward protection is how much that others have to pay for the incumbent in terms of the value that they can get from the innovation that is based on the foundational innovation. Information disclosure is how much detail information that the patent office is going to publish to the public about the foundational innovation. You can treat  $\beta$  as a parameter that represents the license fee or breadth of the patent. As  $\beta$  increases, the patentee gets more value from the further innovation that is based on the foundational innovation. Information disclosure is the new parameter that has not been considered in the literature. The time at which an innovation is found is stochastic and depends on a firm's R&D effort. In the R&D race, the incumbent has the idea and entrants only know some part of the idea which depends on how much information is disclosed. So firms are asymmetric according to the information they have. We assume that the incumbent's distribution dominates in a first-order stochastic sense the entrant's distribution. And all entrants' distributions are iid. The incumbent's advantage depends on how open is the innovation. More precisely, if we call  $t_i$  (respectively  $t_e$ ) the time at which the incumbent (respectively the entrant) finds the innovation, and  $h_i$  and  $h_e$  the incumbent's and entrant's effort respectively. Both firms are symmetric and the probability that a firm finds an innovation before  $t = \tau$  is given by an exponential distribution

$$\Pr(t_w \leq \tau) = 1 - \exp(-h_w \tau),$$

$$\Pr(t_l \leq \tau) = 1 - \exp(-\alpha h_l \tau)$$

where  $\alpha \in [0, 1]$  refers to the possibility of open source. Note that  $h_i$  gives the instantaneous conditional probability of a success at  $t = \tau$ .

Let  $c$  denote the cost of per unit of effort in R&D. This cost function is constant (does not change from one period to the other) and the same for both firms. The value that attached to the application innovation is  $v$  per unit of time. A product modified by innovation has a value of  $s$  for consumer. For a variety of reasons the social returns from innovation may be greater than the private return, let's assume  $S > 2V$  to make the further analyse simple.

## Patent race

We solve this game by backward induction. Note however that the first period the patent policy has been decided. Which means at the second period,  $\beta$  are constant. The payoffs functions of the incumbent  $I$  and the entry  $E$  are the present value of expected profits net of the R&D costs.

$$I(h_i, h_e) = \frac{\beta \alpha H_e + h_i}{h_i + \alpha H_e + r} V - ch_i$$

and

$$E(h_i, h_e) = \frac{(1 - \beta) \alpha h_e}{h_i + \alpha H_e + r} V - ch_e$$

where  $H_e$  represents the sum of all entries's investment effort,  $r$  is the interest rate and  $V = \frac{v}{r}$ .  $\beta$  is the parameter for forward protection, which is the portion that incumbent will get from entrance if the entrance find the further innovation. Incumbent choose the level of investment in R&D to maximise its own profit, knowing that free entry drives entrants's expected profit to zero, first order condition and zero profit condition gives us that in equilibrium

$$H_e = \frac{\alpha(1-\beta)V}{c} - \frac{r}{\alpha(1-\beta)}$$

$$h_i = \frac{V\alpha(1-\alpha)(1-\beta)}{c} + \frac{r\beta}{(1-\beta)}$$

**Lemma 1:** *In some cases, entrance will not invest in R&D and there will only be one firm in the market. When the value of the new innovation is too high or the cost of R&D effort is too low. When  $\alpha(1-\beta) > \sqrt{\frac{c}{V}}$ , there is no entry.*

It includes the case that when there is no information disclose about the foundaional innovation to the public which is  $\alpha = 0$ . It also includes the case where there is extremly forward protection about this foundational innovation, which means that any profit, which comes from the application innovation, goes to the incumbent,  $\beta = 1$ . Given this foundational innovation has no stand alone value unless the application innovation be discovered by further innvation, the value attached to the application innovation has to be high enough to cover the cost of R&D. We assume that  $V > rC$ , where  $C = rc$  to guarantee there is innovation of application innovation at all. If there is no entry invest, we have incument behaving as a monopolist in R&D, the profit maximising investment in equilibrium is

$$h_i^m = \sqrt{\frac{V}{c}} - r$$

In equilibrium, when there is entry, free entry drives entrance's expected profit to zero, and the incumbent's profit is the following.

$$I(\alpha, \beta) = V(1 - \alpha(1 - \beta)(2 - \alpha)) - cr\frac{\beta}{1 - \beta}$$

When other things are constant, incumbent's expect profit in equilibrium decreases with degree of information release  $\alpha$  and increases with forward protection  $\beta$ . It tells that the more information be released to the public, the less the research advantage the incumbent has, indeed the less the expect profit for the incumbent. Also the more forward protection the incumbent get, the more profit it will gain, except the case where  $\beta = 1$ .

**Proposition 1:** *In equilibrim, it is easy to see that the probability of the innovation coming out under free entry is higher than it is under monopoly no matter of the level of forward protection and the information disclosure.*



In the case of only incumbent invest in R&D, the probability of the innovation coming out is  $\frac{h_i^m}{r+h_i^m}$ , and in the case of entry, probability of the innovation coming out is  $\frac{h_i+\alpha H_e}{h_i+\alpha H_e+r}$ . It is not certain that in which cases the incumbent invest more in R&D, as it depends on the forward protection and the information disclosure. Incumbent invest more under monopoly than it does under free entry, if the forward protection is weak and there is a big information disclosure.

## Optimal patent policy

**Definition** *The social value of the innovation is the expected private return that this innovation brings to firms and the probability of this innovation be discovered times the social value that this innovation brings to consumers, mins the cost of release information.*

The social welfare in this case is the following expression:

$$TS = I(\alpha, \beta) + \frac{h_i + \alpha H_e}{h_i + H_e + r} S$$

Where  $S = rs$ . The above total surplus equation is the total surplus when there are entrance in the industry. It is not the same when there is extremely forward protection and when there is no information disclosure. I will talk about it later. In equilibrium, it is a function of forward protection ( $\beta$ )

$$TS = V + S - C \frac{\beta}{1 - \beta} - \alpha(1 - \beta)(2 - \alpha)V - \frac{CS}{\alpha(1 - \beta)V}$$

Patent office choose the level of forward protection to maximising the above expected total surplus. As long as, entrance's investment is positive, total surplus is a concave function with respect to the forward protection  $\beta$ .  $TS''(\beta) < 0$ . The optimal forward protection is the following expression:

$$\beta = 1 - \sqrt{\frac{C(\alpha V + S)}{\alpha^2 V^2 (2 - \alpha)}}$$

**Proposition 2:** *There is an internal solution of the forward protection, for each level of information disclosure, cost of innovation, private return and social return of the application innovation*

Now we can focus on how does this patent policy affect the R&D decision. In a pure strategy equilibrium, unless  $H_e = 0$ , when other things are constant, the sum of entry's effort in R&D decrease with the forward protection  $\beta$ , and the incumbent's investment increases with the forward protection  $\beta$ . It tells us that the greater the forward protection is, the more profit incumbent will get from the further innovation. Also, the early the innovation comes out, the more the profit it will get, indeed incumbent will increase the R&D effort. When  $\beta = 1$ , entry will not invest in R&D, so incumbent's investment jump to a very high level, otherwise it will not get any value from the foundational innovation that it finds in the first place. For entrance, strong forward protection will lower the marginal return of the investment for certain level of investment cost, indeed prevent the investment. For incumbent, the stronger the forward protection, the higher the marginal return of the investment, so investment increases with the forward protection. Overall investment in the society decrease with the forward protection, which means the entrance investment dominate the incumbent investment, as there are free entry. Total welfare initially increases with the degree of forward protection, and then decreases as it keep increasing. As we know that investment decreases with the forward protection, so as the forward protection increases the overall investment in the society moves from over-invest to the optimal investment and then to underinvestment.

How does the social return and private return and the cost of innovation affect the optimal patent policy? Forward protection decreases with the social return and the cost of innovation, and increases with the private return. When the social return and the cost of innovation is high, the earlier the innovation comes out, the better off the social welfare is. To stimulate the investment, we need weak forward protection. When the private return is high, there is more value that attached to the innovation for firms, there is no need to use forward protection to stimulate investment, social planner should increase the forward protection.

**Lemma 3:** *In equilibrium, the forward protection increase with the information disclosure. The more information that has been disclosed, the more forward protection that we need to give to the incumbent.*

# Information disclosure

Information disclosure hasn't been modelled into the patent policy literature before. We can interpret it in many ways. It could be part of the patent policy as we mentioned before.

Patent office can decide how much detail of the foundational innovation it will release to the public, through the publication period of the application process. Patent office can also give this to firm, firm choose the level of information disclosure to maximising its profit

## Information disclosure as part of patent policy

If the information disclosure is patent office decision, then there must include cost of releasing information, in this section we will examine the patent policy when information disclosure is part of it. Let us assume that cost function  $Z(\alpha)$  is increasing and convex with respect to  $\alpha$ . Patent office choose the level of forward protection and the level of information disclosure to maximising the above expected total surplus. The first derivative for the total surplus function are

$$\frac{dTS}{d\beta} = -\frac{C(\alpha V + S)}{\alpha V(1 - \beta)^2} + \alpha(2 - \alpha)V$$
$$\frac{dTS}{d\alpha} = 2V(1 - \beta)(\alpha - 1) + \frac{CS}{(1 - \beta)V\alpha^2} - Z'(\alpha)$$

**Lemma 4:** As long as, entrance's investment is positive, and the cost function is not too convex footnote, total surplus is a concave function with respect to the information disclosure  $\alpha$  and the forward protection  $\beta$ .  $TS''(\alpha) < 0$ , and  $TS''(\beta) < 0$ . To maximise the total surplus, the forward protection increases with the information disclosure.

Patent office chooses the pair of forward protection and the disclosure of the information to maximising the total surplus. At certain level of private ( $V$ ), social return ( $S$ ), cost of innovation ( $C$ ), there is a pair of forward protection and information disclosure ( $\alpha, \beta$ ) to maximise total surplus. From the first order condition of the total surplus with respect to the level of forward protection, we have an explicit function of the forward protection with respect to the information disclosure. For example if we have a special cost function as  $Z(\alpha) = \lambda\alpha^2$ . In equilibrium we can solve out the optimal patent policy

$$\alpha = \left(1 - \frac{S}{2V}\right) + \frac{\lambda(2V+S)\sqrt{(CV+4\lambda^2)}}{V(CV+4\lambda^2)}$$

$$\beta = 1 - \frac{2VC\sqrt{(CV+4\lambda^2)}}{2V^2C - VCS - 8S\lambda^2 + 4S\lambda\sqrt{(CV+4\lambda^2)}}$$

**Lemma 5:** *In a pure strategy equilibrium, unless  $H_e = 0$ ,  $H'_e(\alpha) > 0$  and  $h''_i(\alpha) < 0$ . The sum of entry's effort in R&D increases with the information disclose  $\alpha$ . The incumbent's R&D effort initially increase with the information disclose  $\alpha$ , when  $\alpha < 0.5$ . and then decreases with the information disclose  $\alpha$ , when  $\alpha > 0.5$ .*

In other words, when other things are constant, the entrance's marginal benefit of the R&D effort increases with the degree of information disclosed. For the incumbent, when there is little information relating to the public, incumbent itself's marginal benefit of R&D effort increase with information disclosure. But when there already is lots of information disclosed, the incumbent's marginal benefit of the R&D effort decreases, because entrance has more chance of getting the innovation, indeed they will reap some of the marginal benefit of R&D effort from the incumbent

Now we will study how does information disclosure's effect when taking the forward protection as constant. Another thing need to be mentioned here is that all the comparative statics is in the case where we have entrance in the R&D race. When the forward protection is constant. The optimal information disclosure increases with the social return and the cost of R&D effort, decreases with the private return. The optimal forward protection increases with the private return and decrease with the social return and the cost of R&D effort. When the social return of the innovation is big and the cost of R&D effort is big, the earlier the innovation comes out, the better it is from social point of view. To encourage R&D investment, patent office need to release more information about the initial idea. When the private return of the innovation is big, firms will invest more in R&D, in this case, there is no need to use information disclosure to encourage R&D investment.

## Information disclosure is firm's decision

In this section we will focus on if information disclosure is firm's decision. After firm find out this foundational innovation, it can decide on how much to release to the public. In

this case, the model has to be changed a little bit. Up to now, we only focus on the patent policy on the sequential innovation without worry about the first period decision. When information disclosure is firm's decision, then after the discovery of this foundational innovation, firm has to decide on how much to release to the public about this innovation. Firm will never want to release any information to the public to maximising its own profit.

## Special cases

All the analysis above is the situation where we have entrance in the market. The forward protection will never equal to one, in other words, it is not social desirable to have complete forward protection. If the total surplus when there is only incumbent invest in equilibrium is

$$TS |_{\alpha=0} = (V + S + C) - 2\sqrt{CV} - \sqrt{\frac{C}{V}} S$$

The total surplus when there is extremely disclosure about the initial information in equilibrium is

$$TS |_{\alpha=1} = (V + S + C) - 2\sqrt{C(V + S)} - Z(1)$$

**Proposition 3:** *Society is always better off under complete information disclosure than there is no information being disclosed. As long as the cost of release information is not greater than  $\frac{CS}{V}$ .*

When one new idea can potentially bring some value to the society, it is always better off to spread this information to the public rather than keep it secretly. The new idea has no value when it stands alone, so the society is better off to turn this idea into a further innovation. Which level of information disclosure is the best for the society depends on the exact value of social return and private return.

**Lemma 6:** *When there is extreme disclosure about the information, the total surplus decreases with the forward protection.*

It tells us that if incumbent has no advantage in terms of R&D, the less forward protection is, the higher the total surplus is. Because there is no incentive for incumbent to invest in terms of R&D advantage, so social planner should give incumbent less forward protection to stimulate incumbent's investment.

# Conclusion

We have examined the issue of optimal patent design using a standard model of patent races with a Poisson discovery process. This model has well-known limits but allows us to analyze how the dynamic externality arising from the cumulative nature of innovation with the winner-takes-all effect and difference between the private and social return. This paper has applied this model into a new way of rewarding exploiters in the economy, namely, ex-post profit through forward protection. We are trying to see how could patent policy, control the technology spread (information disclosure), indeed, affects the total welfare in the economy. We introduced a parameter which describes the information disclosure into the model. We find an internal solution of the patent policy for the sequential innovation which has not been found in the literature.

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